

Message Text

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ORIGIN STR-07

INFO OCT-01 IO-13 ISO-00 AGRE-00 CEA-01 CIAE-00
COME-00 DODE-00 EB-08 FRB-03 H-01 INR-10 INT-05
L-03 LAB-04 NSAE-00 NSC-05 PA-01 CTME-00 AID-05
SS-15 ITC-01 TRSE-00 USIA-06 SP-02 SOE-02 OMB-01
DOE-11 OIC-02 /107 R

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FM SECSTATE WASHDC
TO USMISSION GENEVA PRIORITY

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USMTN

E.O. 11652: N/A

TAGS: ETRD, MTN

SUBJECT: SUPPORT FOR BILATERAL PHASE OF THE NEGOTIATIONS

REF: GENEVA 3155

1. IN ORDER TO EXPEDITE THE PROCESS OF PROVIDING YOU WITH
OUR MTN OBJECTIVES AND PRIORITIES, WE HAVE REORIENTED OUR
WORK PROGRAM AS FOLLOWS.

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2. COUNTRY PAPERS ALONG THE FORMAT OF THE ONE DONE FOR THE
U.S.-JAPAN BILATERALS ARE NOW PLANNED FOR THE EC AND CANADA
ONLY. THE EC PAPERS WILL BE COMPLETED THIS WEEK AND THE
CANADIAN PAPERS SHOULD BE READY BY MARCH 17.

3. BILATERAL PAPERS WILL STILL BE PREPARED FOR MAJOR

COUNTRIES ON AGRICULTURAL PRODUCTS. THESE PAPERS WILL BE SIMILAR TO THE AGRICULTURAL SECTION OF THE COUNTRY PAPERS. THEY DEAL WITH TARIFFS AND NTMS AND WILL INCLUDE: GENERAL OBSERVATIONS ON THE VALUE OF THEIR OFFERS AND OUR OFFERS; PRODUCT SHEETS ON OUR OFFERS GIVING DATA AND EXPLAINING, WHERE APPROPRIATE, WHY WE HAVE NOT BEEN ABLE TO MEET THEIR REQUESTS; AND PRODUCT SHEETS ON OUR REQUESTS GIVING DATA FOR USE IN ELICITING AN IMPROVEMENT IN THE FOREIGN OFFER. CONDITIONS AND LINKAGES WILL BE INDICATED AS APPROPRIATE IN THESE PAPERS. WHILE OUR WORK IS PROCEEDING ON ALL THE COUNTRIES INDICATED BELOW, WE MAY HAVE TO REVISE IT AS OFFERS ARE RECEIVED. THE FOLLOWING SCHEDULE IS TARGETTED FOR COMPLETION OF THESE PAPERS:

AUSTRALIA, NEW ZEALAND, CANADA, NORDICS AND SPAIN --
MARCH 17

ARGENTINA, SWITZERLAND, AUSTRIA, TURKEY, AND PORTUGAL --
MARCH 24

4. SUPPORT FOR AGRICULTURAL DISCUSSIONS WITH OTHER COUNTRIES WILL BE LESS ELABORATE AND WILL PROBABLY BE HANDLED BY TELEGRAM. THESE WILL BE PROVIDED AS NEEDED IN APRIL AND THEREAFTER.

5. CLARIFICATIONS AND AMENDMENTS OF OUR AGRICULTURAL LIMITED OFFICIAL USE

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TARIFF AND NTM REQUESTS OF OTHER COUNTRIES WILL BE PROVIDED
BY TELEGRAM AS APPROPRIATE.

6. COMMENTS ON INDUSTRIAL NTM OFFERS IN THE FORMAT OF THE JAPAN BOOK WILL BE PREPARED AS THEY ARE RECEIVED AND WILL BE SENT BY TELEGRAM.

7. ANY ADDITIONAL DATA SUPPORT NEEDED FROM US FOR THE BILATERALS WILL BE DISCUSSED NEXT WEEK IN GENEVA DURING VISIT OF BARRY GOLDBERG OF STR.

8. LISTS OF NON-AGRICULTURAL TARIFF CONCESSIONS BY FORMULA COUNTRIES OF PRIORITY INTEREST TO US ARE BEING DEVELOPED (REFTEL). THESE LISTS WILL INCLUDE EXISTING OFFERS THAT WE WANT TO HAVE MAINTAINED AND IMPROVEMENTS IN THE OFFERS. THESE LISTS ARE BEING DISCUSSED WITH THE ISACS AND ARE EXPECTED TO BE READY AS FOLLOWS:

JAPAN -- MID-MARCH
EC AND CANADA -- END OF MARCH
REMAINING COUNTRIES -- FIRST HALF OF APRIL

9. PAPERS ARE BEING PREPARED TO IDENTIFY AND EXPLAIN CRITICAL SECTOR OBJECTIVES BY ISAC. PRIORITY OBJECTIVES WILL BE INDICATED FOR KEY COUNTRIES AND WILL BE AS SPECIFIC AS NECESSARY (I.E., BY PRODUCT GROUP OR TARIFF LINE) TO FULLY DESCRIBE THE OBJECTIVE AND ACTION REQUESTED. THE PAPERS ARE BEING DEVELOPED IN CONSULTATION WITH THE ISACS. THEY WILL THEN BE REVIEWED BY THE TPSC FOR OVERALL CONSISTENCY WITH OUR MTN GOALS. OUR CURRENT PLANNING IS TO COMPLETE THE PAPERS FOR PHOTOGRAPHIC (ISAC 21) AND AUTOMOTIVE (ISAC 25) BY MARCH 17. ASSUMING THE FORMAT FOR

THESE PAPERS IS ACCEPTABLE, WE WOULD EXPECT TO MEET THE FOLLOWING SCHEDULE.
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WOOD AND WOOD PRODUCTS (ISAC 3), PHARMACEUTICALS (ISAC 6), PAPER AND PAPER PRODUCTS (ISAC 4), COMPUTERS AND OFFICE EQUIPMENT (ISAC 16), SCIENTIFIC AND CONTROLLING INSTRUMENTS (ISAC 20), CONSUMER ELECTRONIC PRODUCTS (ISAC 19) -- MARCH 24.

TELECOMMUNICATIONS AND NON-CONSUMER ELECTRONICS (ISAC 22), PAINTS, WOOD CHEMICALS (ISAC 7), AEROSPACE (ISAC 24), NON-FERROUS METALS (ISAC 12), STONE, CLAY AND GLASS (ISAC 10), HEAVY ELECTRICAL EQUIPMENT (ISAC 18) -- MARCH 31.

TRANSPORTATION EQUIPMENT (ISAC 23), HAND TOOLS (ISAC 13), CHEMICALS (ISAC 5), CONSTRUCTION, MINING AND AGRICULTURAL EQUIPMENT (ISAC 15), MACHINE TOOLS (ISAC 17), OTHER FABRICATED METAL PRODUCTS (ISAC 14) -- APRIL 7.

STEEL (ISAC 11), TEXTILES (ISAC 2), RUBBER AND PLASTICS (ISAC 8), LEATHER (ISAC 9), MISC. MANUFACTURED PRODUCTS (ISAC 26) -- APRIL 14. VANCE

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